

Manufacturing

Extended warranty predictive modeling

- Acquisition and renewal response
- Claims risk likelihood
- Customer lifetime value

Accessories acquisition modeling

- Marketing segmentation strategy
- Upsell and Cross-sell

Price optimization strategy

- Price elasticity testing and analysis
- Optimization based on short- and long-term objectives

Analytics support for field training and mystery shopping

Analyze impact of training on retail sales

Warranty claims analysis

- Deep dive actuarial analysis
- High-low claims risk stratification
- Early product failure identification
- Loss ratio simulation

Consumer Profiling

- Brand and product affinity
- Cluster analysis

Forecasting

- Financial
- Warranty claims
- Marketing response and ROI

Insight-driven data visualization, key performance metric identification, and dashboard development

"Splash Analytics' years of experience at deploying powerful analytics solutions that yield bottom line results makes them an extremely valuable partner to have on our team."

Stephanie Patterson – Sr. Manager, Direct to Consumer Sales, Whirlpool Corp.

ABOUT US

Capabilities:

Advanced regression modeling, clustering and classification, design of experiments, hypothesis testing, machine learning, data visualization, and geospatial data analysis utilizing Python, R, SAS, SPSS, and Tableau

Founded:

March of 2012

Staff:

Highly skilled team of 11 with 100+ years of business and analytics experience

Location:

Based in Louisville, KY, and recently named one of its fastest growing privately held companies

Target Industries:

Retail
Healthcare
Manufacturing
Direct Marketir

Direct Marketing Services Membership Organizations

Let us use data to help you (502) 333-9631 info@splashanalytics.com